



Collaboration & Referral Policy

Summary

MovingVentures offers a reward scheme for individuals, organizations and promoters around the world who promote and forward clients to our programs.

MV is a non-profit organization with the purpose of sharing healing arts around the world. Our programs take place in specifically chosen environments, frequently with modest profit margins. We believe in providing teachers and producers with fair income whilst making programs as accessible as possible for clientele. For these reasons; rates for promoters are fixed as below:

Program Cost	Referrers Fee	Referees Discount	Max Added Commission	Additional Bonus
\$1000-\$2000	\$100	\$75	15%	-
\$2000-\$4000	\$100	\$100	15%	-
\$4000-\$6000	\$100	\$125	20%	-
\$6000+	\$200	\$100	20%	See Details

Referral Plan

Special codes offer a discount incentive to the client and a referral incentive to the referrer. Clients may put these codes into our website during payment. The client will receive a discount equal to the referral fee.

For example: for a \$2,000- program, the client being referred will receive a \$100- discount for using your referral code and you too will receive \$100-.

Register as Referrer

To receive your referral code, please email collaborate@movingventures.org with subject: 'referral' and some information about yourself/your organization.

Collaborators' Commission

If you run a massage school, dance studio, yoga practice or similar organization with a relevant network you may be more interested in our collaborator's commission.

- With signing agreement to this document as below, you are permitted to publish and promote our programs in collaboration with MV. This requires registering clients and collecting funds. **The original program cost must be paid in full to MV no later than 30 days before the program start.**

For example: if MV runs an Esalen ® massage training at \$6,000- per person for a shared room, the collaborator may charge a maximum of 20% more as a sale price. Therefore, the collaborator may sell the same program for \$7,200-, allowing \$1,200- for the collaborator for registering, communicating with MV and the client etc.

- Collaborators may also choose to offer additional related services such as translation, transportation, booking flights, events related to but not a part of MV program or similar. MV is not responsible for any services offered beyond their own program as must be made clear to clients.
- Consider the maximum commission listed above as the *maximum* percentage collaborators may add on top of our sale price. It is suggested that *actual* commission percentage offered by the collaborator reflects local/national market, in consideration that registering more clients may prove better than getting the highest income per client, for both now and in future.
- Registering 5 or more clients for any programs will result in an additional free place for the collaborator/member of the collaborator's organization. This will include a standard private room, food and education for the program.
- Collaborators are required to notify MovingVentures of every client registered within 48 hours of the client registering.
- This collaborators incentive has been carefully considered and none of the terms described herein are negotiable.
- The collaborator will be required to sign a collaborators agreement before publishing any of MovingVentures programs.

- Any students registered by collaborators must adhere to the terms of MV program terms and conditions, including for example the requirement to procure travel insurance. MV program terms and conditions are listed clearly on www.MovingVentures.org under About > Policies.
- Collaborators must be responsible for any client's unpaid bills for room/food etc. by keeping a credit card on file, with suitable balance available to cover potential losses as a result of unpaid bills.
- Complete payments are to be made for all students registered, 30 days before the start of the program. Any students registered between 30 days before, and start of program, must be paid for in full within 5 days of registering.
- Failure of collaborator to comply with terms of the collaboration agreement may result in clients registered by the collaborator not being permitted to attend the program, for which MovingVentures will not be held responsible under any circumstances.

Monitoring

Referrals - are monitored via special referral codes. These offer a discount to the client whilst simultaneously tracking where referrals are due.

Commissions – Collaborators are required to notify MV of all registered clients making monitoring very clear. Collaborators will submit the regular fee for the program keeping the difference in percentage they have charged on top for the program.

Register as Collaborator

By signing below you agree to collaborate with MovingVentures to promote MovingVentures programs and help registering clients. You confirm that you understand and agree to all terms presented in this document. Any terms as part of this collaboration not described in this document will be agree upon by email or other form of written and recorded communication. This agreement is valid for 1 year as of date signed.

Signed: _____

Collaborator Name: _____

Date: _____